FACT FINDER

About You

	Client	Spouse/Partner
First Name		
Middle Initial		
Last Name		
Date of Birth		
Current Annual Income		
At what age do you hope to retire?		
What is your life expectancy?		
If one of you predeceases, what percentage of your net income goal does the survivor need?		

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Your Retirement Income

Many clients estimate they will need 70-80% of their pre-retirement income after they retire. If you have an idea of what you'll need, please enter it here:

	Monthly Amount (After Tax)
What is your monthly income goal when you retire?	$

If you're not sure how much you'll need, use this section to list your monthly household expenses. This will be used to forecast your income needs in retirement.

Expense Description	Amount	Continues in Retirement?
Mortgage	$	
Property Taxes	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	
	$	

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Children / Dependents / Heirs (Optional entries)

Name	Current Age	Years of College	Current College Cost	Wedding Age	Wedding Cost	Concerns/Special Needs
			$		$	
			$		$	
			$		$	
			$		$	

Sources of Retirement Income

	Client (Amount)	Begins at Age	Ends at Age	Spouse (Amount)	Begins at Age	Ends at Age
Using a recent statement from Social Security, please provide Estimated Benefit	$		N/A	$		N/A
Are you eligible for a pension for a current or former employer?	$			Please indicate survivor benefit $		
Do you earn rental income that you expect to continue into retirement?	$			$		
Do you intend to work part-time after retirement?	$			$		
Please describe other income you'd like to include in your plan.						

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Your Financial Assets

We'd like to know what type of assets you currently have. For each account, please provide a current total value.

Description (401k, IRA, Investment/Brokerage)	Owner	Asset Type (Mutual Fund, Stock, Bond)	Current Value	Monthly Contribution	Goal for Account
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	
			$	$	

Other Assets (For Net Worth Purposes Only)

	Client (Amount)	Spouse Amount (Amount)
Home	$	$
Auto	$	$
Second Home	$	$
Personal Property	$	$
Other	$	$

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Insurance

Let's talk about Life Insurance you may have right now.

Employer Provided Life Insurance

Insured's Name	Death Benefit Amount (frequently a multiple of your base salary)
	$
	$
	$
	$

Term Life Insurance

Insured's Name	Death Benefit Amount	When Does this Coverage End?
	$	
	$	
	$	
	$	

Permanent Life

Insured's Name	Death Benefit Amount	Current Cash Value, if known	Does this policy have a Term Rider?	If so, what is the Death Benefit on the Rider?	When does the Term end on the Rider?
	$	$		$	
	$	$		$	
	$	$		$	

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Goals and Expenses

Before our meeting, give some thought to what you would like to do in retirement – travel, buying a second home, giving to charity, leaving an estate to heirs. We'll build these into your plan.

Goal	Expense	Frequency	Begins at Age	Ends at Age
Travel	$			
Second Home	$			
Gifting	$			
Remodeling	$			
Hobbies	$			
Healthcare Expenses	$			
Long Term Care Premiums	$			
Life Insurance Premiums	$			
	$			
	$			
	$			
	$			
	$			
	$			
	$			
	$			